

## "Greece's Return to Financial Markets – The Viewpoint from the Institutions" Nicola Giammarioli, ESM Mission Chief to Greece Frankfurt, 31 May 2017

(Please check against delivery)

- First of all let me thank the organisers for their kind invitation to contribute to this panel.
- The current debate about Greece focuses mostly on debt relief. Especially when people ask themselves what needs to happen before Greece can access markets again.
- Debt relief is the main focus of the media and the Greek authorities.
- And it is no secret that this reflects the debate among creditors, particularly between the Europeans and the IMF.
- I would like to take issue with this.
- Of course, debt sustainability is an important topic. But it would be far better if the discussion was about what Greece is doing to implement the ESM programme.
- Greece needs to be commended for its reform efforts so far, which recently allowed creditors to come to a preliminary agreement on the second review of the programme.
- Further policy reforms would benefit growth in Greece.
- The excessive focus on debt relief distracts from what really needs to happen: full programme ownership and swift implementation of the programme by Greece.
- This is what I would like to read more newspaper stories about, because this is key for Greece to come back to financial markets. Reforms are the only way to enable this.
- The best proof is that Greece came back to the market in 2014, when the second programme was about to finish.

- It had started to regain trust of investors because it was reforming its economy.
- I know I cannot escape from talking about debt sustainability and debt relief altogether. Sustainable financing conditions are needed to give confidence to investors. But hopefully I can give you a different perspective on the issue.
- First, it is worth reminding ourselves that creditors have already given Greece very substantial debt relief.
- In 2012, private sector creditors took a 53% haircut on virtually all of their debt holdings, which amounted to €107 billion.
- This was a very difficult decision at the time, but it eventually helped Greece.
- These private sector efforts were matched by a vast debt relief package by the public sector. Together with the favourable lending conditions of the EFSF, this represented a reduction of the value of Greece's debt of 40 percent in NPV terms.
- These benefits continue to sustain Greece year after year.
- Our low interest rates, and long loan maturities, represent a net saving for the Greek budget of around €10 billion every year, close to 6 percent of GDP. That is a very substantial number.
- On top of this, creditors laid out a roadmap with even more debt relief a year ago. There are three sets of measures that will be implemented if certain conditions are met: in the shortterm, the medium and the long term.
- At the ESM we are now executing the short-term measures.
- The impact will again be significant: an estimated reduction of the debt-to-GDP ratio by around 20 percentage points by 2060. I hear very little about that in the public debate.
- The medium-term measures were agreed a year ago. They could be implemented if it turns out that Greece's debt is still

- not sustainable at the end of the ESM programme and if all reform obligations under the programme are met.
- The long-term measures are there as a safeguard to ensure Greece's debt sustainability in the even further future.
- Let me conclude here.
- Europe and Greece are long-term partners, historically and culturally. There can be no doubt about this.
- The time horizon of the Greece's European partners such as the ESM is very long.
- And this is best shown by the continued debt relief efforts over the years that I have just mentioned.
- The key elements for the success of the third Greek programme are policy implementation and programme ownership.
- This is the only way for Greece to return to the market and to put its economy on a sustainable footing.